



## **Our Company**

SUPERIORITY OF PRODUCT, SERVICES, PEOPLE, AND "THE PRICELESS INGREDIENT".

Spanning over nine decades, Hugh M. Cunningham Companies has personified a sales agency for building products: mechanical, light industrial, waterworks, fire protection, turf, irrigation, HVAC, waterwell, agriculture and plumbing products. HMC represents the best manufacturers in the SouthCentral United States: Arkansas, Louisiana, Mississippi, New Mexico, Oklahoma and Texas. Our founder, Hugh M. Cunningham, Sr. was responsible for establishing one of the first manufacturers' representative agencies west of the Mississippi, as well as numerous innovations that directly impacted the way manufacturers' representatives operate today. HMC employs over 130 people focused on one overriding goal: marketing, selling, and servicing our vendors, to our customers, in our territory.

## **Job Title: Inside Sales – Pump Team**

We are looking for a detail oriented individual for our Pump Team in our Inside Sales department. This person should be technically proficient, a creative problem solver, and have the ability and willingness to think outside the box to meet customers' needs.

### **Responsibilities:**

- Selecting, Specifying and Submitting on Pump Equipment
- Developing quotes
- Providing technical assistance
- Processing customer orders
- Providing follow-up to ensure customer satisfaction
- Handling RMA's (return merchandise authorizations)

### **Qualifications:**

- Knowledgeable in varying aspects of plumbing and/or pumps
- Experienced working with customers in defining product needs
- Ability to problem solve to arrive at a best solution
- Computer literate, organized, and detailed oriented
- Excellent oral and written communication skills
- Extremely customer service and teamwork oriented

Hugh M. Cunningham offers a comprehensive benefits package including: Medical, Dental, Vision, 401K, Life and Disability insurance.

If you are interested in becoming part of our team, please submit your resume to [Careers@hughcunningham.com](mailto:Careers@hughcunningham.com).